

# Cross-Functional Topics in SAP S/4HANA Sales



## Przeznaczenie szkolenia

This course is suitable for:

- Application Consultant
- Business Process Architect
- Business Process Owner / Team Lead / Power User
- Program / Project Manager



## Korzyści wynikające z ukończenia szkolenia

- This course will prepare you to:
  - Explore settings to map requirements in the area of SAP S/4HANA Sales that require knowledge of cross-application customizing functions
  - Understand and consider complex relationships in mapping organizational structures
  - Configure and adapt special functions such as copy control and text control
  - Configure output control (NAST-based and New Output Management)
  - Understand system modification options



## Opis egzaminu

.



## Oczekiwane przygotowanie słuchaczy

This course is ideal for persons requiring detailed cross-functional configuration knowledge to map

business requirements to SAP S/4HANA Sales.



### Język szkolenia

- Szkolenie: polski
- Materiały: angielski



### Szkolenie obejmuje

.

### Czas trwania

3 dni / 22 godzin

## Agenda szkolenia

- Impact of Organizational Structures
  - Creating Organizational Elements
  - Applying Shared Master Data and Cross-Division Sales
- Copy Control
  - Modifying Copy Control
- Text Control
  - Identifying Text Sources
  - Configuring Text Control
- Output
  - Adjusting Output Determination
  - Adjusting Output Types
  - New Output Management
- Enhancements and Modifications
  - Using Enhancement Technology
  - Adding New Fields

- Adjusting Lists in Sales and Distribution
- Setting Up Field Selection for Material Master Records
- Defining Field References for Material Master Records
- Performing System Modifications Using Classic Enhancement Technology
- Performing System Modifications Using the Enhancement Framework